



HP Financial Services

Overview

[HP Financial Services](#) is the leasing and financial services subsidiary of HP, offering a full range of life cycle asset management services. The company traces its roots back more than two decades.

HP Financial Services is the second-largest captive information technology leasing company in the world. Its world headquarters and regional offices for the Americas are located in Murray Hill, N.J. The company also maintains regional headquarters in Dublin, Ireland, and Sydney, Australia.

HP Financial Services makes it easy and economical for customers to deploy next-generation graphics arts technology while managing to the lowest total cost of ownership – from planning and acquiring systems all the way to replacing and retiring them. HP Financial Services also helps customers manage the risk of dealing with older or surplus equipment.

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Financial solutions for customers large and small

HP Financial Services customers range from small businesses to the largest global enterprises as well as local, regional and national government agencies around the world. Customers include Aetna, Atlantic Health Systems, Maritz Inc., Metro Health, Mitel Networks Corp., Rockwell Collins, Sanyo, Secured Digital Storage Corp., Shinhan Bank (Korea), Subhiksha (India), Television New Zealand and the Yi-Lan Education Bureau (China).

Leasing provides customers with flexibility and makes it easy to migrate to next-generation graphics arts technology.

There is typically no substantial upfront payment, so customers preserve working capital and can allocate it to other projects. HP Financial Services manages the entire life cycle process and can provide technology refreshes at appropriate intervals during the lease. The company also offers sale-leaseback capabilities.

Life cycle and portfolio management

HP Financial Services offers global asset disposition services to manage retirement of companies' older technology, including digital printing devices, in an environmentally sound fashion.

IDC, a leading provider of global information technology research and advice, has recognized HP as a certified Information Technology Asset Disposal vendor, noting that customers can have confidence in the company's ability to safely and securely

decommission information technology assets they no longer need – whether made by HP or another manufacturer.

IDC's Green Recycling and Asset Disposal for the Enterprise (G.R.A.D.E.) certification process considered 34 separate functions and tasks. While IDC's certification process only considered U.S. operations, HP offers comparable capabilities worldwide.

More information about HP Financial Services is available at www.hp.com/hpfinancialservices.

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