



Sham Chotai

Vice President of Research and Development, Business Intelligence Solutions

Hewlett-Packard Company

Sham Chotai is vice president of Research and Development (R&D) for the Business Intelligence Solutions organization at HP. He is responsible for R&D, technical innovation, product management and customer support.

Prior to joining HP, Sham was senior vice president of engineering at KANA Software. He has more than 20 years of experience in leading R&D organizations in business intelligence (BI) and related fields.

Chotai is a proven innovator with a track record of success who has worked at the forefront of many significant BI developments at companies such as Cognos and Red Brick Systems. As co-founder of DecisionView Inc., he led the development of a patented service-oriented architecture platform linking performance management with predictive analytics for the pharmaceutical and biotech industries.

In addition to his technical expertise, Chotai is a master at building and nurturing high-performance, customer-centric organizations and managing highly disciplined development methodologies. He believes that people are the cornerstone of an organization's success, and actively drives mentoring and development programs that support the professional development of his team.

Chotai owns several patents, including one on predictive analytics.

Hewlett-Packard Company
3000 Hanover Street
Palo Alto, CA 94304
www.hp.com