



Sandeep Johri

Vice President, Strategy & Industry Solutions,
Enterprise Business
Hewlett-Packard Company

Sandeep Johri is vice president of Strategy and Industry Solutions. Johri is responsible for driving the overall strategy for HP's Enterprise Business and also is responsible for driving the industry solutions across HP.

Prior to this role, Johri was vice president of Corporate Development for HP Software and the Personal Systems Group, and was instrumental in developing and implementing the growth strategy that resulted in the software business growing 2X market over the last four years. During his tenure at HP, he has led the acquisition and successful integration of 12 software companies valued at more than \$7 billion, including two of the largest software acquisitions done by HP – Mercury Interactive and Opsware.

Prior to HP, Johri was an Entrepreneur-in-Residence at Mayfield Fund, a leading venture fund in Silicon Valley, where he was instrumental in the formation of two startups, Determina (VMWare) and Bluelane (VMware). Prior to that, Johri was the chief executive officer and founder of Oblix (Oracle), a leading provider of enterprise Identity Management solutions. In 1999, Johri co-founded eBoodle (EW Scripps), one of the first e-commerce comparison shopping services. He also has worked at Silicon Graphics and Gemini Consulting.

He has an MBA from Stanford University, a master's degree in Industrial Engineering from Wayne State University, Detroit, and a bachelor's degree in Mechanical Engineering from Pune University, India. Johri is involved as an advisor and investor in various startups in Silicon Valley and India.

