



HP Networking Services

Overview

HP provides enterprises with a complete networking portfolio that includes consulting and management services, operations software and hardware. [HP Networking Services](#) is a complete set of services – from network edge to core – that ensure high-performance and availability as well as cost-effective network operations.

HP helps clients evolve to a more efficient shared-service management model based on a [Converged Infrastructure](#). The model enables IT service delivery to be faster, repeatable, predictable and more efficient.

This “client-centric” approach to network transformation spans strategy, planning, design and training. This ensures that clients purchase the right comprehensive solution, based on an easily leveraged architecture that can be deployed worldwide. HP helps clients assess their unique needs and optimize a solution to meet their technology and business objectives, maximizing investment returns through end-to-end life cycle support.

HP Networking Services deliver globally consistent, reliable enterprise communications using highly flexible, open infrastructure and standardized implementations. HP works with industry-leading technology and software partners to ensure clients can implement solutions that best fit their business needs. Key networking partners include Microsoft, Polycom, HP Halo, Avaya, Alcatel Lucent, Network Equipment Technologies, Riverbed and F5 Networks.

HP Networking Services leadership

- 40 years of experience managing clients’ enterprise network and communication infrastructures
- Unlike competitors, HP offers a single point of accountability or a “one-stop-shop” for end-to-end integrated network services
- Global presence in more than 170 countries
- HP is No. 1 or No. 2 in the main infrastructure categories of servers, storage, networking, IT services, support and training
- Extensive vendor/supplier footprint with 1,900 global communication service

Editorial Contacts

Eric Krueger, HP
+1 281 518 6083
eric.krueger@hp.com

Thekla Eftychiadou
Burson-Marsteller for HP
+1 617 406 1623
thekla.eftychiadou@bm.com

Hewlett-Packard Company
3000 Hanover Street
Palo Alto, CA 94304
www.hp.com



provider relationships and 5,000 certified network infrastructure consultants

- Holds more than 165 levels of network certifications including HP ProCurve, Novell, Avaya, Cisco, Nortel and Sun
- 8,000 globally certified Project Management professionals
- Worldwide Prime Integrator for Microsoft with 11,000 Microsoft-certified professionals, 2,000-plus Microsoft engagements managed each year
- Network lifecycle management approach integrates communications industry best practices with business process quality standards, including eTOM, CMMI, ISO and ITIL

HP Networking customers

- HP Networking Services clients rated HP 97 percent “Green or Blue” in Service Excellence Dashboard (April 2010)
- Support some of the largest global enterprise network infrastructures and more than 10 client network infrastructures with PBX environments greater than 10,000 ports
- Manage the largest private corporate network for a government account, which includes 3,000 locations connecting 350,000 employees with 700,000 accounts
- Manage one of the industry’s largest network transformations, adding 1,000 sites per month and managing more than 195,000 IP handsets for the world’s largest bank
- Manage:
 - 280,000 network switches, routers and access points
 - 403,000 voice, video and contact center endpoints
 - 2.2 million smart phones
 - 8.8 million network-enabled email, voicemail and presence applications
 - 280,000 IP telephony devices
 - 6,000 firewalls and 3,000 intrusion detection systems for threat and vulnerabilities
 - 15 million IP addresses and 47 million user names/passwords for clients
 - 272,000 networking technology changes monthly
 - 200,000 wireless local area network (WLAN) users



— 4,100 Wide Area Network Optimization appliances

© 2010 Hewlett-Packard Development Company, L.P. The information contained herein is subject to change without notice.
The only warranties for HP products and services are set forth in the express warranty statements accompanying such products and services.
Nothing herein should be construed as constituting an additional warranty. HP shall not be liable for technical or editorial errors or omissions contained herein.