



SUSAN S. UNDERHILL
Vice President
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HEWLETT-PACKARD COMPANY

Susan Underhill serves as vice president of the Certification and Learning organization at HP. In this role she has global responsibility for development, operations and worldwide marketing of certification and learning solutions across the breadth of HP's product, services and solutions portfolio.

Underhill's organization provides valuable training and accreditation offerings to individuals in academia, channel partner and end-customer entities, helping to ensure greater return on IT investments. In addition, Underhill leads the HP Learning Channel, which delivers certification training through an efficient global network of Authorized Training Centers that provide local accessibility to high-quality training. Underhill's team manages a growing, global community of 325,000 Certified Professionals, keeping them current on the latest industry events and HP technologies and solutions.

Prior to this role, Underhill led the Americas Systems Integrator & Alliances function for HP Software. Before joining HP in 2000, Underhill held several executive channel sales and marketing positions with leading technology companies including Bluestone Software, RSA Security, Skytel and Lotus Development. She began her high-tech career by opening and running ComputerLand centers.

In addition to her work at HP, Underhill serves on the board of the CompTIA Educational Foundation Creating Futures and is a board member of Families in Transition, a New Hampshire based nonprofit organization that provides homeless families with transitional housing and supportive services. Underhill earned a Bachelor of Science in Business Administration from Colby-Sawyer College.